

## DELAWARE COUNCIL ON REAL ESTATE APPRAISERS

### APPROVED CONTINUING EDUCATION AND/OR QUALIFYING EDUCATION COURSES

**NOVEMBER 1, 2007 – OCTOBER 31, 2009 RENEWAL CYCLE**

Last Revision Date: 8/21/2008

Notice:

- Please see Rule and Regulation 2.3 available at [www.dpr.delaware.gov](http://www.dpr.delaware.gov) for continuing education requirements.
- Qualifying education courses must be 15 hours minimum in length and include an exam.
- Per Rule and Regulation 2.5.11:

*Educational offerings that have documented approval by the AQB or another state are automatically approved when they are submitted to the Council with a certificate of attendance. In cases where the educational offering has not been approved by the AQB or another state, either the provider or the appraiser must apply to the Council for approval using the [Application for Approval of Continuing Educational Activity Form](#).*

**Allied Business Schools, Inc., 22952 Alcalde Drive, Laguna Hills, CA 92653 (Phone: 949-598-0875)**

• 2008-2009 15-hour USPAP – online – 15/14 QE/CE hrs <b>(AQB &amp; IDECC Approved)</b>
• 2008-2009 7-hour USPAP Update – online – 7 CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Appraiser's Guide to Property Management – online – 15 CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Appraiser's Guide to Real Estate Law – online – 15 CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Appraiser's Guide to Real Estate Principles – online – 15 CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Real Estate Appraisal – distance education – 75/73 QE/CE hrs – <b>(AQB &amp; IDECC Approved)</b>
• Real Estate Appraisal Report Writing – online – 15 QE hrs <b>(AQB &amp; IDECC Approved)</b>
• Residential Appraiser Site Valuation and Cost Approach – distance education – 15 QE hrs <b>(AQB &amp; IDECC Approved)</b>
• Residential Market Analysis and Highest and Best Use – distance education – 15 QE hrs <b>(AQB &amp; IDECC Approved)</b>
• Residential Sales Comparison and Income Approaches – distance education – 30 QE hrs <b>(AQB &amp; IDECC Approved – 9/17/2010)</b>

**American Society of Farm Managers and Rural Appraisers, Inc. (Phone: 303-758-3513) 950 S. Cherry St., Suite 508, Denver, CO 80246-2664**

• 7 Hour National USPAP Course – (A-114) – 7 hrs
• Advance Rural Case Studies (A-400) – 36 hrs <b>(AQB Approved)</b>
• Advanced Appraisal Review Case Studies (A-390) – 16 CE hrs <b>(AQB Approved)</b>
• Advanced Approaches to Value for Rural Appraisal (A-300) – 45.5/41.5 QE/CE hrs <b>(AQB Approved)</b>
• Appraisal Review Under Uniform Appraisal Standards for Federal Land Acquisition (A-380) – 16 CE hrs <b>(AQB Approved)</b>
• Appraisal Review Under USPAP (A-370) – 22 CE hrs <b>(AQB Approved)</b>
• ASFMRA 79 <sup>th</sup> Annual Meeting – 11/13-14, 2008 – San Antonio, TX – 8 CE hrs

• ASFRMA Code of Ethics (A-112) – 2 hrs <b>(This has been modified from 8 hrs)</b>
• Basic Appraisal Principles (A-101) – 30/28 QE/CE hrs <b>(AQB Approved)</b>
• Basic Appraisal Procedures (A-102) – 30/28 QE/CE hrs <b>(AQB Approved)</b>
• Dairy Facility Appraising – A Moving Target – 2/21-22, 2008 – San Diego, CA – seminar – 16 CE hrs
• General Market Analysis and Highest & Best Use (A-290) – 30/28 QE/CE hrs 5/29/2011 <b>(AQB Approved)</b>
• Intermediate Approaches to Value for Rural Appraisal (A-200) – 45/41 QE/CE hrs <b>(AQB Approved)</b>
• Introduction to Appraisal Review (A-360) – 14 CE hrs <b>(AQB Approved)</b>
• Introduction to the Approaches to Value for Rural Appraisal (A-110) – 45/41 QE/CE hrs <b>(AQB Approved)</b>
• Minerals Appraisal – 12 hrs CE
• Practical GPS/GIS Navigation – 2/21-22, 2008 – San Diego, CA – classroom – 16 CE hrs
• Requirements of UASFLA – The “Yellow Book” – 24 CE hrs <b>(AQB Approved)</b>
• Timber Property Valuation – 12 hrs CE
• Uniform Agricultural Appraisal Report – 16 CE hrs <b>(AQB Approved)</b>
• Uniform Standards of Professional Appraisal Practice – (A-113) – 15 hrs
• Valuation of Conservation Easements – 33 hrs <b>(AQB Approved)</b>

**Appraisal Institute (Phone: 512-555-4100)**

**550 W. Van Buren St., Suite 1000, Chicago, IL 60607 [www.appraisalinstitute.org](http://www.appraisalinstitute.org).**

• Advanced Applications 40/36 QE/CE 9/20/2010 <b>(AQB Approved)</b>
• Advanced Income Capitalization 40/36 QE/CE 9/12/2010 <b>(AQB Approved)</b>
• Advanced Residential Applications and Case Studies, Part 1 15/14 QE/CE 8/28/2009 <b>(AQB Approved)</b>
• Advanced Residential Report Writing, Part 2 30/28 QE/CE 8/30/2009 <b>(AQB Approved)</b>
• Advanced Sales Comparison & Cost Approaches 40/36 QE/CE 9/29/2010 <b>(AQB Approved)</b>
• Alternative Uses and Cost Valuation of Small, Mixed-Use Properties 16/15 QE/CE 8/28/2010 <b>(AQB Approved)</b>
• An Introduction to Valuing Green Buildings 7 CE
• Analytics with the Site to Do Business (need to submit to AQB)
• Apartment Appraisal: Concepts & Applications 16/15 QE/CE 10/3/2010 <b>(AQB Approved)</b>
• Appraisal Challenges: Declining Markets and Sales Concessions (pending AQB) 7 CE
• Appraisal Curriculum Overview (General) – 15 CE hrs
• Appraisal Curriculum Overview (Residential) – 8 CE hrs
• Appraisal Review – General 7 CE
• Appraising High Value and Historic Homes (Only for ME, RI, VT, and MS) 7 CE 3/10/2011 <b>(AQB Approved)</b>
• Appraising Historic Preservation Easements – 20 CE hrs
• Appraising Manufactured Housing 7 CE
• Basic Appraisal Principles 30/28 QE/CE 6/16/2009 <b>(AQB Approved)</b>
• Basic Appraisal Procedures 30/28 QE/CE 6/26/2009 <b>(AQB Approved)</b>
• Business Practices and Ethics - 7 CE <b>(AQB Approved)</b>
• Commercial Appraisal Engagement & Review Seminar for Bankers & Appraisers – 7 CE hrs
• Computer Enhanced Cash Flow Modeling – 15 CE
• Condemnation Appraising: Advanced Topics & Applications – 15 CE
• Condemnation Appraising: Basic Principles & Applications – 15 CE

• Condominiums, Co-Ops, and PUDs – 7 CE <b>(AQB Approved)</b>
• Forecasting Revenue – 7 CE
• General Appraiser Income Approach, Part 1 30/27 QE/CE 6/6/2010 <b>(AQB Approved)</b>
• General Appraiser Income Approach, Part 2 30/27 QE/CE 7/18/2010 <b>(AQB Approved)</b>
• General Appraiser Report Writing and Case Studies 30/28 QE/CE 9/1/2010 <b>(AQB Approved)</b>
• General Appraiser Sales Comparison Approach 30/27 QE/CE 12/10/2010 <b>(AQB Approved)</b>
• General Appraiser Site Valuation & Cost Approach 30/28 QE/CE 7/25/2010 <b>(AQB Approved)</b>
• General Demonstration Appraisal Report Writing Seminar 7 CE
• General Market Analysis and Highest & Best Use 30/28 QE/CE 6/18/2010 <b>(AQB Approved)</b>
• Income Valuation of Small, Mixed-Use Properties 16/15 QE/CE 9/7/2010 <b>(AQB Approved)</b>
• Introduction to FHA Appraising 7 CE hrs
• Liability Management for Residential Appraisers 7 CE
• Litigation Appraising: Specialized Topics & Applications 16/15 CE
• National USPAP 15-Hour Course 15/14 QE/CE 12/31/2009 <b>(AQB Approved)</b>
• National USPAP 7-Hour Update (2008-2009) Course 7 CE 12/31/2009 <b>(AQB Approved)</b>
• Office Building Valuation: A Contemporary Perspective 7 CE 9/27/2010 <b>(AQB Approved)</b>
• Online 15-Hour National USPAP Equivalent Course 15/14 QE/CE 12/31/2009 <b>(AQB Approved)</b>
• Online 7-Hour National USPAP Equivalent Course 7 CE 1 <b>(AQB Approved)</b>
• Online Analyzing Distressed Real Estate 4 CE 11/9/2010 <b>(AQB Approved)</b>
• Online Analyzing Operating Expenses 7 CE 7/8/2009 <b>(AQB Approved)</b>
• Online Apartment Appraisal – Concepts and Applications 16/15 QE/CE 6/1/2010 <b>(AQB Approved)</b>
• Online Appraisal of Nursing Facilities 9 CE 8/9/2009 <b>(AQB Approved)</b>
• Online Appraising Convenience Stores 7 CE 2/2/2010 Online Appraising from Blueprints and Specifications 7 CE 8/9/2009 <b>(AQB Approved)</b>
• Online Appraising Manufactured Housing 7 CE 1/8/2010 <b>(AQB Approved)</b>
• Online Basic Appraisal Principles 30/28 QE/CE 1/15/2010 <b>(AQB Approved)</b>
• Online Basic Appraisal Procedures 30/28 QE/CE ½/2010 <b>(AQB Approved)</b>
• Online Business Practices and Ethics 8 CE 3/10/2010 Online Condominiums, Co-Ops, and PUDs 7 CE 2/2/2010 <b>(AQB Approved)</b>
• Online Cool Tools: New Technology for Real Estate Appraisers 7 CE 2/2/2010 <b>(AQB Approved)</b>
• Online Eminent Domain and Condemnation 7 CE 2/2/2010 <b>(AQB Approved)</b>
• Online Feasibility, Market Value, Investment Timing: Option Value 7 CE 2/2/2010 <b>(AQB Approved)</b>
• Online FHA and the Appraisal Process 7 CE <b>(AQB Approved)</b>
• Online Forecasting Revenue 7 CE 2/28/2011
• Online GIS – The Building Case Study 21 CE 11/10/2010 <b>(AQB Approved)</b>
• Online GIS – The Novice Case Study 7 CE 6/6/2010 <b>(AQB Approved)</b>
• Online Internet Search Strategies for Real Estate Appraisers 7 CE 7/8/2009 <b>(AQB Approved)</b>
• Online Introduction to GIS Applications for Real Estate Appraisers 7 CE 9/25/2010 <b>(AQB Approved)</b>
• Online Introduction to International Valuation Standards 8 CE 2/2/2010 <b>(AQB Approved)</b>
• Online Marshall and Swift Commercial Cost Training 7 CE 8/4/2010 <b>(AQB Approved)</b>
• Online Marshall and Swift Residential Cost Training 10 CE hrs 1/29/2011 <b>(AQB Approved)</b>
• Online Professional's Guide to the Uniform Residential Appraisal Report 7 CE 2/2/2010 <b>(AQB Approved)</b>
• Online Professional's Guide to the Fannie Mae 2-4 Unit Form 1025 10 CE 9/6/2009 <b>(AQB Approved)</b>

• Online Real Estate Appraisal Operations 7 CE 9/24/2010 <b>(AQB Approved)</b>
• Online Real Estate Finance, Statistics, and Valuation Modeling 15/14 QE/CE ½/2010 <b>(AQB Approved)</b>
• Online Residential Design and Functional Utility 7 CE 7/8/2009 <b>(AQB Approved)</b>
• Online Residential Market Analysis & Highest & Best Use 15/14 QE/CE 7/7/2010 <b>(AQB Approved)</b>
• Online Residential Property Construction and Inspection 7 CE 7/8/2009 <b>(AQB Approved)</b>
• Online Residential Report Writing and Case Studies (pending AQB) 15/14 QE/CE 9/27/2010 <b>(AQB Approved)</b>
• Online Residential Sales Comparison and Income Approach 30/28 QE/CE 8/25/2010 <b>(AQB Approved)</b>
• Online Residential Site Valuation and Cost Approach 15 CE hrs 3/24/2011 <b>(AQB &amp; IDECC Approved)</b>
• Online Reviewing Residential Applications and Using Fannie Mae Form 2000 7 CE 12/10/2010 <b>(AQB Approved)</b>
• Online Scope of Work: Expanding Your Range of Services 7 CE 2/2/2010 <b>(AQB Approved)</b>
• Online Small Hotel/Motel: Limited-Service Lodging 7 CE 7/8/2010 <b>(AQB Approved)</b>
• Online Subdivision Valuation 7 CE hrs 6/20/2011 <b>(IDECC Approved)</b>
• Online Using Your HP12C Financial Calculator 7 CE 7/8/2010 <b>(AQB Approved)</b>
• Online Valuation of Detrimental Conditions in Real Estate 7 CE 8/9/2009 <b>(AQB Approved)</b>
• Online What Commercial Clients Would Like Appraisers to Know 7 CE 2/2/2010 <b>(AQB Approved)</b>
• Quality Assurance in Residential Appraisals (pending AQB) 7 CE
• Real Estate Finance, Statistics, & Valuation Modeling 15/14 QE/CE 7/31/2009 <b>(AQB Approved)</b>
• REO Appraisal – Appraisal of Residential Property for Foreclosure and Pre-Foreclosure 7 CE
• Report Writing & Valuation Analysis 40/26 CE
• Residential Design: The Makings of a Good House 7 CE
• Residential Market Analysis and Highest & Best Use 15/14 QE/CE 7/31/2009 <b>(AQB Approved)</b>
• Residential Report Writing and Case Studies 15/14 QE/CE 7/25/2009 <b>(AQB Approved)</b>
• Residential Sales Comparison and Income Approaches 30/28 QE/CE 8/14/2009 <b>(AQB Approved)</b>
• Residential Site Valuation and Cost Approach 15/14 QE/CE 8/7/2009 <b>(AQB Approved)</b>
• Reviewing Residential Appraisal Reports 7 CE
• Sales Comparison Valuation of Small Mixed-Use Properties 16/15 QE/CE 10/18/2010 <b>(AQB Approved)</b>
• Scope of Work: Expanding Your Range of Services 7 CE
• Subdivision Valuation: A Comprehensive Guide to Valuing Improved Subdivisions – 7 CE <b>(AQB Approved)</b>
• The Appraiser as an Expert Witness: Preparation & Testimony 16/15 CE
• Uniform Appraisal Standards for Federal Land Acquisition 16 CE
• Valuation of Conservation Easements 33/31 CE 10/16/2010 <b>(AQB Approved)</b>

**Career WebSchool aka Cengage Learning, Inc. (Phone: 800-532-7649; Fax: 770-919-9979  
3100 Cumberland Blvd. Suite 1450, Atlanta GA 30339 [www.careerwebschool.com](http://www.careerwebschool.com)**

• 2006 7-Hour USPAP Update Course –Internet & CD-Rom – 7 hrs <b>(AQB approved)</b>
• 60hour Qualifying Course for Licensure – Internet & CD Rom – 60QE hrs <b>(AQB approved)</b>
• 75hour Qualifying Course for Licensure – Internet & CD Rom – 75QE hrs <b>(AQB approved)</b>
• A URAR Form Review – Internet & CD Rom – 7 hrs <b>(AQB approved)</b>
• Appraisal Methods – Internet & CD Rom – 14 hrs <b>(AQB approved)</b>
• Basic Appraisal – Internet & CD Rom – 60 hrs <b>(AQB approved)</b>

• Basic Appraisal and Reports – Internet & CD-Rom (75 hrs) <b>(AQB approved)</b>
• Basic Appraisal Principles – Internet & CD Rom – 30 hrs <b>(AQB approved)</b>
• Basic Appraisal Procedures – Internet & CD Rom – 30 hrs <b>(AQB approved)</b>
• National USPAP Course Equivalent – Internet & CD Rom – 15 hrs <b>(AQB approved)</b>
• National USPAP Course Equivalent (2006) – Internet & CD Rom – 7 hrs <b>(AQB approved)</b>
• Overview of the Appraisal Process – Internet & CD Rom – 14 hrs <b>(AQB approved)</b>
• Residential Appraiser Site Valuation and Cost Approach – Internet & CD-Rom – 15QE/14CE hrs
• Residential Market Analysis and Highest and Best Use – Internet & CD-Rom – 15QE/14CE hrs <b>(AQB approved)</b>
• Residential Report Writing & Case Studies – Internet & CD Rom – 15QE/14CE hrs <b>(AQB approved)</b>
• Residential Sales Comparison and Income Approaches – 30 QE hrs <b>(AQB Approved)</b>

**Central NJ Chapter Appraisal Institute (Phone: 609-637-0232, Fax: 609-637-0242)**  
**10 Renee Court, Lawrenceville, NJ 08648**

• 7 hour USPAP Update Course – 11/5/07 – 7 CE hrs
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**Commercial Real Estate School of TriState REALTORS® Commercial Alliance (Phone: 610.238.9070, Fax: 610.238.9959) 555 East North Lane, Suite 6125, Conshohocken, PA 19428**  
**[www.tristatecres.com](http://www.tristatecres.com)**

• Advanced Real Estate Investment Analysis – 3.5 CE hrs
• Basic Real Estate Investment Analysis – 3 CE hrs
• Development Site Suitability – 3.5 CE hrs
• Environmental Issues – 3 CE hrs
• Introduction to Commercial Investment Real Estate Analysis – 14 CE hrs
• Population Trends and Investment – 3 CE hrs

**Cooke Real Estate School, (Phone: 800-943-9993) 4130 16<sup>th</sup> Street North, St. Petersburg, FL 33703**  
**[www.CookeDE.com](http://www.CookeDE.com)**

• Cost Approach – 7 CE hrs
• Income Approach – 7 CE hrs
• Introduction to Commercial Appraisal – 3.5 CE hrs
• Sales Comparison Approach – 7 CE hrs
• USPAP Update Course – 7 CE hrs

**Delaware Association of Appraisers, Inc. (Phone: (302) 368-2855)**  
**62 North Chapel Street, Suite 204, Newark, DE 19711**

• 7 Hour National USPAP Update Course – 7 CE hrs
• AQB Requirements Effective January 1, 2008 – 2 CE hrs
• Current Appraisal Issues – 7 CE hrs
• Delaware Law, Rules & Regulations – 3 CE hrs

**Delaware Chapter of the Appraisal Institute (Phone: 302-475-7375)**  
**2217 Jones Lane, Wilmington, DE 19810**

• Delaware Law, Rules and Regulations for Real Estate Appraisers – 2 CE hrs
• Delmarva Resort and Real Estate Outlook – 2 hrs

• Legislative Update on State and National Levels for Appraisal Issues – 2 hrs
• New Castle County Development Plan Update – 9/12/07 – 2 CE hrs
• Panel Discussion Wetlands, Wildlife and Historic Homes – 2 CE hrs
• Real Estate Capital Markets & The Credit Crunch – 2 CE hrs
• Real Estate Industry Trends – 2 hrs
• Sussex County Economic Update – 2 hrs
• Understanding and Applying Demographic Analysis – 11/13/07 – 2 CE hrs
• Urban Renewal, Residential and Commercial Redevelopment – 2 CE hrs
• Valuation of Senior Living Facilities – 2 hrs

**Delaware Department of Transportation (Phone: 302-326-4486)**  
**250 Bear-Christiana Road, Bear, DE 19701**

• 7-Hour National USPAP Course – 7 CE hrs
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**Dynasty School, 2373 S. Hacienda Blvd., Hacienda Heights, CA 91745; Phone: 1-800-888-8827,**  
**Fax: 626-608-2636, [www.dynastyschool.com](http://www.dynastyschool.com)**

• Advanced Residential Applications & Case Studies – online – 15/14 QE/CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Mastering Real Estate Appraisal – 75 hrs
• National USPAP Course or Equivalent (2006) – 15/14 QE/CE hrs <b>(AQB &amp; IDECC Approved)</b>
• National USPAP Update Equivalent (2006) – online – 7 CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Real Estate Appraisal – Basic Principles & Procedures – 60/58 QE/CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Real Estate Appraisal – distance education – 45/42 QE/CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Real Estate Finance – Appraiser's Edition – 45/42 QE/CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Residential Market Analysis and Highest and Best Use – online – 15 QE hrs <b>(AQB &amp; IDECC Approved)</b>
• Residential Report Writing & Case Studies – 15QE/14CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Residential Sales Comparison & Income Approaches – 30 QE/CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Residential Site Valuation & Cost Approach – online – 15 QE/CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Statistics, Modeling & Finance – online – 15 QE hrs <b>(AQB &amp; IDECC Approved)</b>

**IRWA Delmarva Chapter 56**

• Business Relocation 502 – 16/15 QE/CE hrs
• IRWA Course 104 – Standards of Practice of the Right of Way Professional – 8 hrs
• IRWA Course 401 – The Appraisal of Partial Acquisitions – 40 hrs
• IRWA Course 501- Relocation Assistance – 16 hrs
• Principles of Land Acquisition – February 19-22, 2007 – Classroom – 32 CE hrs

**Just Valuation Incorporated**

• Appraising REO Properties – 6/11/07 – 6/11/10 – 7 CE hrs <b>(AQB Approved)</b>
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**Lincoln Graduate Center/NAMA, 303 W. Cypress Street, San Antonio, TX 78212, (Phone: 1-800-531-5333, x108, fax: 210-225-8450)**

• Appraisal of Residential Property – 30 hrs
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• Appraiser Liability – Knowledge to Minimize Risk – 15 hrs
• Basic Appraisal Principles #401 – 30 QE hrs <b>(AQB Approved)</b>
• Basic Appraisal Procedures #402 – 30 QE hrs <b>(AQB Approved)</b>
• Commercial Investment Appraisal – 15 hrs
• Direct Capitalization of Income Property – 15 hrs
• Environmental Site Assessment – 15 hrs
• Farm and Land Appraisal – 15/14 QE/CE hrs
• Financial Analysis of Income Property – 15 hrs
• HUD Valuation Conditions Report – 7 hrs
• Manufactured Housing Appraisal – 15/14 QE/CE hrs
• National USPAP Course #772 – 15 QE hrs <b>(AQB Approved)</b>
• National USPAP Update #172 – 7 CE hrs <b>(AQB Approved)</b>
• Practice of Real Estate Appraisal – 15 hrs
• Principles of Appraisal Review – 15 hrs
• Principles of Business Appraisal – 15 hrs
• Principles of Property Inspection – 20 hrs
• Principles of Real Estate Appraisal – 15 hrs
• Real Estate Environmental Screening – 7 hrs
• Residential Appraiser Site Valuation & Cost Approach #404 – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Residential Cost Approach – Marshall & Swift #659 – 15/14 QE/CE hrs
• Residential Environmental Screening – 7 hrs
• Residential Market Analysis & Highest and Best Use #403 – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Residential Report Writing and Case Studies #406 – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Residential Sales Comparison & Income Approaches #405 – 30/28 QE/CE hrs <b>(AQB Approved)</b>
• Scope of Work #113 – 7.5 hrs
• The Truth About Mold – 7.5 hrs
• Understanding Fannie Mae's Guidelines – 7.5 hrs
• Writing the Narrative Report – 15 hrs
• Yield Capitalization of Income Property – 15 hrs

**Loomis Appraisal School (Phone: (302) 368-2855)**  
**62 North Chapel Street, Suite 204, Newark, DE 19711**

• 7-Hour National USPAP Update Course – 7 hrs
• Appraisal and Real Estate Fraud – 3 CE hrs
• Appraisal of Historic Properties – 7 CE hrs
• Completing Residential Appraisal Report Forms – 7 hrs
• Current Appraisal Issues – 2007 – 7 CE hrs
• Current Appraisal Issues 2006-2007 – 4 hrs
• Delaware Law, Rules and Regulations – 3 hrs
• Environmental Laws – Impact on Property Values – 7 hrs
• FHA Update – 7 CE hrs
• Fundamentals of Income Property Appraisals – 4 CE hrs
• Fundamentals of Relocation Appraisals – 4 CE hrs
• Home Inspection vs. the Appraisal Inspection – 7 CE hrs
• Market Extractions for Residential Properties – 4 CE hrs
• Marketing the Appraiser – 4 CE hrs
• New Fannie Mae Forms & Handbook – 7 hrs

• Partial Acquisition Valuation Under Eminent Domain – 7 hrs
• REO/Foreclosure Property Appraisal – 7 hrs
• USPAP for Dummies – 4 hrs

**Maryland Association of Appraisers (Phone: 410-557-6903) 2316 Franklin Chance Court, Fallston, MD 21047**

• Advanced Office Building Analysis – 15 hrs
• Advanced Residential Applications & Case Studies – 15 QE/CE hrs <b>(AQB Approved)</b>
• Appraising in a Changing Market – 2 CE hrs
• Appraisal Principles I (Course 101) – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Appraisal Principles II (Course 102) – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Appraisal Procedures I (Course 103) – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Appraisal Procedures II (Course 104) – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Appraising Small Commercial Properties – 15 hrs
• Appraising Urban and Other Non-Homogeneous Properties – 15 hrs
• Basic Math for Real Estate Appraisers – 7 hrs.
• Capitalization Rates, Discount Rates, and Ratios – 7 hrs
• Comment, Comment, Comment – 3 hrs
• Cost Approach – online – 7 hrs <b>(IDECC Approved)</b>
• FHA & VA Appraisal Basics – online – 7 CE hrs <b>(IDECC Approved)</b>
• Fundamental Principles – 15 hrs
• Income Approach – online – 7 hrs <b>(IDECC Approved)</b>
• Interpreting Plats, Plots and Plans – 8 hrs
• Introduction to Commercial Appraisal – online – 3.5 hrs <b>(IDECC Approved)</b>
• Introduction to Commercial Real Estate – online – 3 hrs <b>(IDECC Approved)</b>
• Land Ownership & the Title Process – Classroom – 7 hrs
• Legality of Deeds – Classroom – 4 hrs
• Mastering Unique & Complex Property Appraisal – 15 QE/CE hrs <b>(AQB Approved)</b>
• Mentoring the Trainee in a Professional Appraiser's Office – 3 hrs
• Mortgage Fraud: A Dangerous Business – online – 7 CE hrs <b>(IDECC Approved)</b>
• National USPAP Course – 7 hrs and 15 hrs
• Real Estate At Auction – online – 3 hrs <b>(IDECC Approved)</b>
• Real Estate Communications – 8 hrs
• Real Estate Easements – 8 hrs
• Residential Appraiser Site Valuation and Cost Approach (Course 202) – 15 QE/CE hrs <b>(AQB Approved)</b>
• Residential Income Approach (Course 205) – 15 QE/CE hrs <b>(AQB Approved)</b>
• Residential Market Analysis and Highest and Best Use (Course 201) – 15 QE/CE hrs <b>(AQB Approved)</b>
• Residential Report Writing – 15 QE hrs
• Residential Sales Comparison (Course 203) – 15 QE/CE hrs <b>(AQB Approved)</b>
• Revised FHA Appraisal Reporting Requirements & the New Fannie Mae Forms – 3 CE hrs
• Sales Comparison Approach – online – 7 hrs <b>(IDECC Approved)</b>
• Sales Comparison Approach and the URAR – 15 hrs
• Shopping Center Analysis – 15 QE/CE hrs <b>(AQB Approved)</b>
• Statistics, Modeling and Finance (Course 301) – 15 hrs



• The Cost Approach to Valuing Residential Properties – 15 hrs
• The Sale of Real Estate at Auction – 4 CE hrs
• Tools for Compliance and Competency – 3 hrs
• Understanding Market Trends & Their Impact on Value – Classroom – 3 hrs
• Understanding the Condominium Appraisal – 3 hrs
• Understanding the Relocation Appraisal – 3 hrs
• Understanding the 2 – 4 Family Appraisal Form – 6 CE hrs
• Valuation of Unimproved Land – 6 hrs
• What's it Worth: Understanding Residential Market Values – 3 CE hrs
• What's New with Fannie Mae's 2005 Appraisal Forms – 3 hrs
• Working Together: Mortgage Brokers, Appraisers, Real Estate Agents and Builders – online – 3.5 hrs <b>(IDECC Approved)</b>
• Writing the Residential Report to Conform to USPAP – 3 CE hrs

**MAE Real Estate Education (Phone: 801-910-2202 or 433-3022, fax: 801-523-2770) 653 E. Wilson Ave, Salt Lake City, UT 84105**

• Developing & Reporting a Defensible 1004 Form Report (AP202) – 8 CE hrs
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**100% Education by McKissock (Phone: 814-723-6979) PO Box 1673, Warren, PA 16365**  
**[www.mckissock.com](http://www.mckissock.com)**

• 2008-2009 USPAP Update Course – 7 CE hrs <b>(AQB Approved)</b>
• 2-4 Family Finesse – Virtual Classroom – 7 CE hrs <b>(AQB Approved)</b>
• Advanced Residential Applications and Case Studies – internet/online – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Appraisal Subject Matter Electives – online – 20/18 QE/CE hrs <b>(AQB Approved)</b>
• Appraisal Trends – 8 hrs
• Appraisal Trends – Virtual Classroom – 7 CE hrs <b>(AQB Approved)</b>
• Appraiser Liability – Virtual Classroom online – 7 CE hrs <b>(IDECC Approved)</b>
• Appraising FHA Today – Virtual Classroom – 7 CE hrs <b>(AQB Approved)</b>
• Appraising Historic Homes – Virtual Classroom – 4 CE hrs <b>(AQB Approved)</b>
• Appraising Real Estate Owned (REO) and Foreclosure Properties – 8 hrs
• Appraising the Oddball – online – 7 CE hrs <b>(AQB Approved)</b>
• Basic Appraisal Principles – Virtual Classroom – 30/27 QE/CE hrs <b>(AQB Approved)</b>
• Construction Details & Trends – online – 7 CE hrs <b>(AQB Approved)</b>
• Contract Law – Virtual Classroom online – 3 CE hrs <b>(IDECC Approved)</b>
• Delaware Laws & Regulations – Virtual Classroom online – 2 CE hrs <b>(IDECC Approved)</b>
• Developing and Growing an Appraisal Practice – distance education – 10 CE hrs <b>(AQB Approved)</b>
• Disclosures and Disclaimers – online 5 CE hrs <b>(AQB Approved)</b>
• Environmental Pollution: Air & Mold Quality – Virtual Classroom – 2 CE hrs <b>(AQB Approved)</b>
• Even Odder: More Oddball Appraisals – internet/online – 7 CE hrs <b>(AQB Approved)</b>
• Fair Housing – online – 4 CE hrs <b>(AQB Approved)</b>
• Income Capitalization – computer course – 7 CE hrs – <b>(AQB Approved)</b>
• Introduction to Expert Witness Testimony – classroom – 8 CE hrs
• Made in America: Appraising Factory Built Housing – classroom and online – 7 CE hrs <b>(AQB Approved)</b>

• Mortgage Fraud – 10/03/07 – 8 CE hrs
• Private Appraisal Assignments – 7/16/07 – 5/01/10 – 7 CE hrs <b>(AQB Approved)</b>
• Private Appraisal Assignments: What to do – What not to do – 8 hrs
• Relocation Appraisal is Different – Virtual Classroom – 7 CE hrs <b>(AQB Approved)</b>
• REO and Foreclosures – 5 CE hrs <b>(AQB Approved)</b>
• Residential Appraiser Site Valuation and Cost Approach – Virtual Classroom – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Residential Market Analysis and Highest & Best Use – internet/online – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Residential Report Writing and Case Studies – Virtual Classroom – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Residential Report Writing – 7 CE hrs <b>(AQB Approved)</b>
• Residential Sales Comparison and Income Approaches – Virtual Classroom – 30/27 QE/CE hrs <b>(AQB Approved)</b>
• Scope of Work – 8 hrs
• Statistics, Modeling and Finance – online – 15/14 QE/CE hrs <b>(AQB Approved)</b>
• Technology for Today's Appraiser – Virtual Classroom – 5 CE hrs <b>(AQB Approved)</b>
• The Art of Residential Appraisal Review – online – 7 CE hrs <b>(AQB Approved)</b>
• The Cost Approach – Virtual Classroom – 7 CE hrs <b>(AQB Approved)</b>
• The Dirty Dozen – online – 3 CE hrs <b>(AQB Approved)</b>
• The Evolution of Finance and the Mortgage Market – virtual classroom – 4 CE hrs <b>(AQB Approved)</b>
• The Residential Income Approach – Virtual Classroom – 15/14 QE/CE hrs <b>(AQB Approved)</b>

**New Castle County Board of REALTORS, Inc., 3615 Miller Rd, Wilmington, DE 19802 (Phone: 302-762-4800 x 15, fax: 302-762-4840)**

• Basic Appraisal Principles – 1/12/08 – 2/9/08 – classroom – 15 QE hrs <b>(AQB Approved)</b>
• Basic Appraisal Principles 2/16/08 – 3/15/08 – classroom – 30 QE hrs <b>(AQB Approved)</b>
• Basic Appraisal Procedures – 2/16/08 – 3/29/08 – classroom – 15 QE hrs <b>(AQB Approved)</b>
• Basic Appraisal Procedures – 3/29/08 – 4/26/08 – classroom – 30 QE hrs <b>(AQB Approved)</b>
• Fundamentals of Real Estate Appraisals – 60 QE hrs
• Market Analysis and Highest and Best Use – 15 QE hrs
• Residential Appraiser Site Valuation & Cost Approach – 15 QE hrs
• Residential Report Writing – 15 QE hrs
• Residential Sales Comparison & Income Approaches – 30 QE hrs
• Uniform Standards of Professional Appraisal Practice – 15 hrs

**Philadelphia Metropolitan Chapter of the Appraisal Institute, 555 E. North Lane, Suite 6125, Conshohocken, PA 19428 (Phone: 610-238-0535, fax: 610-238-5595)**

• Basic Real Estate Investment Analysis – 11/13/07, 3/20/08, 4/1/08 – classroom – 3 CE hrs
• Business Practice & Ethics – 7 CE hrs
• Contemporary Legal & Appraisal Issues Involving Eminent Domain – 2 CE hrs
• Delaware State Appraiser Laws, Rules & Regulations – 9/11/07 – 2 CE hrs
• Development Site Suitability – 11/27/07 – classroom – 3.5 CE hrs
• Environmental Issues – 11/20/07 & 4/1/08 – classroom – 3 CE hrs
• Evaluating Residential Construction – 7 CE hrs
• Forecasting Revenue – 7 CE hrs

• Liability Management for Residential Appraising – 7CE hrs
• National Uniform Standards of Professional Appraisal Standards (USPAP) Update Course 2006 – 7 CE hrs
• Partial Interest Valuation – April 25, 2007 – 7 CE hrs
• Population Trends & Investment – 12/11/07, 3/27/08, 5/13/08 – classroom – 3 CE hrs
• Reverse Mortgages for Senior Homeowners – 3.5 CE hrs
• Self Storage Economics & Appraisal – classroom – 2/20/08 – 7 CE hrs
• The Truth About Mold – 3.5 CE hrs
• Title Insurance for Real Estate Professionals – 3.5 hrs
• What Clients Would Like Their Appraiser to Know: How to Meet Your Clients Expectations – 3.5 CE hrs
• What's New In Standard Forms – 3.5 CE hrs

**Van Education Center, 4801 Riverbend Rd, Boulder CO 80301, (Phone: 800-455-8348, fax: 303-433-9623**

• Basic Appraisal Principles – online – 30 QE hrs <b>(AQB &amp; IDECC Approved)</b>
• Basic Appraisal Procedures – online/classroom – 30 QE hrs <b>(AQB Approved)</b>
• Residential Environmental Hazards Screening – 8 CE hrs <b>(AQB &amp; IDECC Approved)</b>
• Uniform Residential Appraisal Report (URAR) – 8 CE hrs <b>(AQB &amp; IDECC Approved)</b>

**World Savings (Phone: 210-543-5338) P.O. Box 659558, San Antonio, TX 78265**

• Appraising the High End Home – April, 2007 – 8 CE hrs
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**Worldwide ERC, 4401 Wilson Blvd., Suite 510, Arlington, VA 22203 (Phone: 703-527-3457, fax: 703-527-1554, [www.erc.org](http://www.erc.org)**

• The Relocation Appraisal Training Program – online – 6 CE hrs <b>(IDECC Approved)</b>
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**Wor-Wic Community College (Phone: 410-334-2800)  
32000 Campus Dr., Salisbury, MD 21804**

• Basic Appraisal Principles – 30 hrs
• Basic Appraisal Procedures – 30 hrs
• Interpreting Plats, Plots and Plans – 8 hrs
• Market Analysis and Highest and Best Use – 15 hrs
• Real Estate Appraisal: Practices and Analysis – Part 1 – 30/27 QE/CE hrs <b>(AQB Approved)</b>
• Real Estate Appraisal: Practices and Analysis – Part 2 – 45/42 QE/CE hrs <b>(AQB Approved)</b>
• Real Estate Appraisal: Principles and Procedures – 60/57 QE/CE hrs <b>(AQB Approved)</b>
• Real Estate Appraisal: Standards and Ethics (15 Hour National USPAP Course) – 15 hrs
• Residential Report Writing – 15 hrs
• Residential Sales Comparison and Income Approaches – 30 hrs
• Residential Site Valuation and Cost Approach – 15 hrs